

FIRST READING: 4.26.21

SECOND READING: 5.3.21

THIRD READING: 5.18.21

ORDINANCE NO. 31-21

BY: JAMES W. MORAN

AN EMERGENCY ORDINANCE AUTHORIZING THE MAYOR AND SAFETY SERVICE DIRECTOR TO PURCHASE A MUNICIPAL PHONE SYSTEM FROM LOGICALIS, INC. AT A COST NOT TO EXCEED \$145,400.67, AS FURTHER DESCRIBED IN EXHIBIT "A"

WHEREAS the City of Rocky River requested proposals for the purchase of a municipal phone system to serve Rocky River City Hall, Fire Division, Police Division, Recreation Center, Civic Center, Memorial Hall, Senior Center, Service Garage and WWTP; and

WHEREAS: three (3) proposals were received and are on file in the office of the Director of Public Safety Service; and

WHEREAS: the Director of Public Safety-Service has determined it to be in the best interest of the City of Rocky River to accept this bid for the municipal phone system for Rocky River City Hall, Fire Division, Police Division, Recreation Center, Civic Center, Memorial Hall, Senior Center, Service Garage, and WWTP from Logicalis, Inc., 1801 Superior Ave, Suite 350, Cleveland, Ohio 44114 at a cost not to exceed One Hundred Forty-Five Thousand Dollars and 67/100 (\$145,400.67), as further described in Exhibit "A".

NOW, THEREFORE, BE IT ORDAINED BY THE COUNCIL OF THE CITY OF ROCKY RIVER, COUNTY OF CUYAHOGA, STATE OF OHIO:

SECTION 1. That the Mayor and Safety-Service Director of the City of Rocky River be and are hereby authorized to purchase a municipal phone system from Logicalis, Inc., 1801 Superior Ave, Suite 350, Cleveland, Ohio 44114 at a cost not to exceed One Hundred Forty-Five Thousand Four Hundred Dollars and 67/100 (\$145,400.67), as further described in Exhibit "A".

SECTION 2. That funds for the payment of said municipal phone system shall be paid from the Equipment Purchase Fund and the Waste Water Treatment Plant Capital Fund.

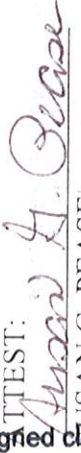
SECTION 3. That this Ordinance is hereby declared to be an emergency measure necessary for the immediate preservation of public peace, health and safety, and for the further reason that it is necessary to replace equipment that is aged, lacking replacement parts and to minimize the further delay for delivery, and provided it receives the affirmative vote of two-thirds (2/3) of all members elected to Council, it shall take effect and be in force immediately upon its passage and approval by the Mayor; otherwise it shall take effect and be in force from and after the earliest period allowed by law.

PASSED: May 10th, 2021


JAMES W. MORAN
President of Council

PRESENTED
TO MAYOR: May 10th, 2021

APPROVED, May 10th, 2021

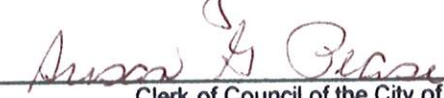
TEST:

SUSAN G. PEASE
Clerk of Council


PAMELA E. BOBST
Mayor

is hereby certified that the amount required for the execution of this Ordinance has been lawfully appropriated or authorized or directed for such purpose and is in the treasury or in the process of collection to the credit of the fund described herein free from any obligation of certification now outstanding.


MICHAEL THOMAS, CPA
Director of Finance

I, the undersigned clerk of council of the City of Rocky River, State of Ohio, do hereby certify that publication of the foregoing ordinance was duly made by posting a true copy thereof in the lobby of the Rocky River City Hall, in accordance with the charter of Rocky River, commencing on the 10th day of May, 2021.


Clerk of Council of the City of Rocky River, Ohio

City of Rocky River } ss
County of Cuyahoga }

THE UNDERSIGNED CLERK OF THE COUNCIL OF THE CITY OF
ROCKY RIVER, OHIO DOES HEREBY CERTIFY THAT THE
FOREGOING IS A TRUE AND CORRECT COPY OF ORDINANCE
NO. 31-21 ADOPTED BY THE COUNCIL OF SAID CITY
ON THE 10th DAY OF May, 2021, THAT THE
PUBLICATION OF SUCH ORDINANCE HAS BEEN MADE AND
CERTIFIED OF RECORD ACCORDING TO LAW; THAT NO
PROCEEDINGS LOOKING TO A REFERENDUM UPON SUCH
ORDINANCE HAVE BEEN TAKEN; THAT SUCH ORDINANCE AND
THE CERTIFICATE OF PUBLICATION THEREOF, ARE OF RECORD
IN ORDINANCE RECORD NO. 31-21

IN WITNESS WHEREOF, I HAVE HEREUNTO SUBSCRIBED
MY NAME AND AFFIXED MY OFFICIAL SEAL THIS 10th DAY OF
May, 2021.

Angela J. Bice
CLERK OF COUNCIL OF THE CITY OF ROCKY RIVER, OHIO

Cisco Unified Communications
Quotation # 2020-89412v1

Prepared By Logicalis for:
City of Rocky River

To the attention of :
Chris Grau
City of Rocky River
21012 Hilliard Blvd
Rocky River, OH 44116-3312
Email: cgrau@rrcity.org

April 16, 2021

Pricing Summary

The following is a price summary of Logicalis' proposed solution.

Price Summary	Amount
Hardware	\$52,312.27
Software	\$50,148.12
Hardware Maintenance	\$5,615.32
Software Maintenance	\$1,884.96
Professional Services	\$35,440.00
Grand Total	\$145,400.67

Logicalis offers a range of services, from helping you define and design a cloud strategy to assisting with server and storage selection for your current environment. We provide a variety of assessments and health checks, perfect for those who need help determining what the next steps are. Find out more at www.us.logicalis.com

To address your most pressing challenges during COVID-19, Logicalis has instituted Rapid Deployment Services designed to support your needs to deploy remote workers, maintain security and infrastructure readiness, and provide supplemental IT staff support. All services are designed to be delivered remotely by a Logicalis Engineer. Find out more at <http://bit.ly/3b6Gnzp>

Cisco Unified Communications
Quotation # 2020-89412v1

Customer Name & Address		Logicalis Account Executive
Chris Grau City of Rocky River 21012 Hilliard Blvd Rocky River, OH 44116-3312 cgrau@rrcity.org		Matt Previts Logicalis 1801 Superior Avenue Suite 350 Cleveland, OH 44114 +1 2163504207 matt.previts@us.logicalis.com
Bill To Address		Ship to Address
City of Rocky River 21012 Hilliard Blvd Rocky River, OH 44116-3312		

Item	Qty	Part Number	Description	Unit Price	Extended Price
Products					
1	2	BE6M-M5-K9	Cisco Business Edition 6000M (M5) Appliance; Export Restr SW	\$5,412.43	\$10,824.86
2	2	CON-SNT-BE6MM5K9	SNTC-8X5XNBD Cisco Business Edition 6000M (M5) Applia; 36 Months	\$910.90	\$1,821.80
3	2	BE6K-PSU	Cisco UCS 770W AC Power Supply for Rack Server	\$0.00	\$0.00
4	2	BE6K-RAIDCTRLR	Cisco 12G Modular RAID controller with 2GB cache	\$0.00	\$0.00
5	12	BE6K-DISK	300GB 12G SAS 10K RPM SFF HDD	\$0.00	\$0.00
6	2	R2XX-RAID5	Enable RAID 5 Setting	\$0.00	\$0.00
7	6	BE6K-RAM	16GB DDR4-2666-MHz RDIMM/PC4-21300/ single rank/x4/1.2v	\$0.00	\$0.00
8	2	BE6K-CPU	2.2 GHz 4114/85W 10C/13.75MB Cache/DDR4 2400MHz	\$0.00	\$0.00
9	2	CAB-9K12A-NA	Power Cord; 125VAC 13A NEMA 5-15 Plug; North America	\$0.00	\$0.00
10	2	VMW-VS6-HYPPLS-K9	Embedded License; Cisco UC Virt. Hypervisor Plus 6.x (2-cpu)	\$0.00	\$0.00
11	2	CAB-9K12A-NA=	Power Cord; 125VAC 13A NEMA 5-15 Plug; North America	\$12.90	\$25.80
12	2	UCSC-PSU1-770W=	Cisco UCS 770W AC Power Supply for Rack Server	\$333.43	\$666.86

Item	Qty	Part Number	Description	Unit Price	Extended Price
13	1	A-FLEX	Collaboration Flex Plan; Requested For : 36.00 ; Automatically Renews For : 12.0 Months ; Billing Frequency : Annual Billing	\$0.00	\$0.00
14	1	SVS-SPK-SUPT-BAS	Collaboration Support Services - Basic Support	\$0.00	\$0.00
15	2	ISR4331-V/K9	Cisco ISR 4331 UC Bundle; PVD4-32; UC License	\$2,429.72	\$4,859.44
16	2	CON-SSSNT-ISR4331V	SOLN SUPP 8X5XNBD Cisco ISR 4331 Bundle with UC Sec Lic P; 36 Months	\$1,487.71	\$2,975.42
17	2	SL-4330-IPB-K9	IP Base License for Cisco ISR 4330 Series	\$0.00	\$0.00
18	2	SL-4330-UC-K9	Unified Communication License for Cisco ISR 4330 Series	\$0.00	\$0.00
19	2	PWR-4330-AC	AC Power Supply for Cisco ISR 4330	\$0.00	\$0.00
20	2	CAB-AC	AC Power Cord (North America); C13; NEMA 5-15P; 2.1m	\$0.00	\$0.00
21	2	MEM-FLSH-4G	4G Flash Memory for Cisco ISR 4300 (Soldered on motherboard)	\$0.00	\$0.00
22	2	PVD4-32	32-channel DSP module	\$0.00	\$0.00
23	4	NIM-BLANK	Blank faceplate for NIM slot on Cisco ISR 4400	\$0.00	\$0.00
24	2	MEM-43-4G	4G DRAM (1 x 4G) for Cisco ISR 4300	\$0.00	\$0.00
25	2	SM-S-BLANK	Removable faceplate for SM slot on Cisco 2900;3900;4400 ISR	\$0.00	\$0.00
26	2	SISR4300UK9-166	Cisco ISR 4300 Series IOS XE Universal	\$0.00	\$0.00
27	1	L-CUBE	Cisco Unified Border Element (CUBE) - E-delivery - top level	\$0.00	\$0.00
28	1	CON-ECMU-LCUBE001	SWSS UPGRADES Cisco Unified Border Element (CUBE) - E- 36 Months	\$0.00	\$0.00
29	48	CUBE-T-STD	CUBE - 1 Standard Trunk Session License	\$39.43	\$1,892.64
30	48	CON-ECMU-CUBETSTD	SWSS UPGRADES CUBE Standard Trunk Single Session - 1 S; 36 Months	\$39.27	\$1,884.96
31	10	CP-8851-K9=	Cisco IP Phone 8851	\$256.12	\$2,561.20
32	146	CP-7841-K9=	Cisco UC Phone 7841	\$152.01	\$22,193.46
33	35	CP-7821-K9=	Cisco UC Phone 7821	\$106.19	\$3,716.65
34	4	CP-8832-K9	Cisco 8832 in Charcoal with accessories for North America	\$716.30	\$2,865.20
35	4	CP-8832-POE	Cisco IP Conference Phone 8832 PoE Accessories for Worldwide	\$0.00	\$0.00
36	10	VG202XM	Cisco VG202XM Analog Voice Gateway	\$397.63	\$3,976.30

Item	Qty	Part Number	Description	Unit Price	Extended Price
37	10	CON-SSSNT-VG202XM	SOLN SUPP 8X5XNBD Cisco VG202XM Analog Voice Gateway; 12 Months	\$81.81	\$818.10
38	10	SVG2XAISK9-15603M	Cisco VG20X Series IOS ADVANCED IP SERVICES	\$62.25	\$622.50
39	10	CAB-AC	AC Power Cord (North America); C13; NEMA 5-15P; 2.1m	\$0.00	\$0.00
40	10	CAB-ETH-S-RJ45	Yellow Cable for Ethernet; Straight-through; RJ45; 6 feet	\$0.00	\$0.00
41	10	PWR-30W-AC	Power Supply 30 Watt AC	\$0.00	\$0.00
Products Subtotal					\$61,705.19
Services - Fixed Fee					
42	1	PS	Project Initiation	\$17,720.00	\$17,720.00
43	1	PS	Project Completion	\$17,720.00	\$17,720.00
Services Fixed Fee Subtotal					\$35,440.00

Item	Qty	Part Number	Description	Term (Months)	Invoicing Frequency	Recurring Charge	Extended Price
Annuity							
1	156	A-FLEX-NUPL1	NU On-Premises Calling Tier 1 (1) Est. Start Date: 04-19-2021 Est. End Date: 04-18-2024	36	Annual	\$12,055.68	\$36,167.04
2	59	A-FLEX-NU-COMMON	NU Common Area Add-on (1) Est. Start Date: 04-19-2021 Est. End Date: 04-18-2024	36	Annual	\$2,662.08	\$7,986.24
3	215	A-FLEX-ADD-ER	NU Emergency Responder Add-on (1) Est. Start Date: 04-19-2021 Est. End Date: 04-18-2024	36	Annual	\$1,367.40	\$4,102.20
4	3120	A-FLEX-FILESTG-ENT	File Storage Entitlement Est. Start Date: 04-19-2021 Est. End Date: 04-18-2024	36	Annual	\$0.00	\$0.00
5	156	A-FLEX-MSG-ENT	Messaging Entitlement Est. Start Date: 04-19-2021 Est. End Date: 04-18-2024	36	Annual	\$0.00	\$0.00

6	4	A-FLEX-EXP-GW	Enable GW Feature (H323-SIP) (1) Est. Start Date: 04-19-2021 Est. End Date: 04-18-2024	36	Annual	\$0.00	\$0.00
7	2	A-FLEX-EXP-E	Enable Expressway-E Feature Set (1) Est. Start Date: 04-19-2021 Est. End Date: 04-18-2024	36	Annual	\$0.00	\$0.00
8	2	A-FLEX-EXP-TURN	1800 TURN Relay Option (1) Est. Start Date: 04-19-2021 Est. End Date: 04-18-2024	36	Annual	\$0.00	\$0.00
9	2	A-FLEX-EXP-AN	Enable Advanced Networking Option (1) Est. Start Date: 04-19-2021 Est. End Date: 04-18-2024	36	Annual	\$0.00	\$0.00
10	4	A-FLEX-EXP-SERIES	Enable Expressway Series Feature Set (1) Est. Start Date: 04-19-2021 Est. End Date: 04-18-2024	36	Annual	\$0.00	\$0.00
11	215	A-FLEX-EXP-DESK	Expressway Deskphone Registration (1) Est. Start Date: 04-19-2021 Est. End Date: 04-18-2024	36	Annual	\$0.00	\$0.00
12	78	A-FLEX-JABBER	Jabber (1) Est. Start Date: 04-19-2021 Est. End Date: 04-18-2024	36	Annual	\$0.00	\$0.00
13	156	A-FLEX-P-UCM-12X	Unified Communications Manager v12 License (1) Est. Start Date: 04-19-2021 Est. End Date: 04-18-2024	36	Annual	\$0.00	\$0.00
14	156	A-FLEX-P-UCXN-12X	Unity Connection v12 License Est. Start Date: 04-19-2021 Est. End Date: 04-18-2024	36	Annual	\$0.00	\$0.00
15	215	A-FLEX-P-ER-12X	Emergency Responder v12 License (1) Est. Start Date: 04-19-2021 Est. End Date: 04-18-2024	36	Annual	\$0.00	\$0.00
16	59	A-FLEX-P-COMMON12X	Common Area v12 License (1) Est. Start Date: 04-19-2021 Est. End Date: 04-18-2024	36	Annual	\$0.00	\$0.00

17	1	A-FLEX-EXP-PAK	Expressway Product Authorization Key (1) Est. Start Date: 04-19-2021 Est. End Date: 04-18-2024	36	Annual	\$0.00	\$0.00
18	4	A-FLEX-EXP-KEY	Expressway Release Key (1) Est. Start Date: 04-19-2021 Est. End Date: 04-18-2024	36	Annual	\$0.00	\$0.00
19	1	A-FLEX-SW-12X-K9	On-Premises & Partner Hosted Calling SW Bundle v12 (1) Est. Start Date: 04-19-2021 Est. End Date: 04-18-2024	36	Annual	\$0.00	\$0.00
20	1	A-FLEX-ER-12X-K9	Emergency Responder SW Bundle v12 (1) Est. Start Date: 04-19-2021 Est. End Date: 04-18-2024	36	Annual	\$0.00	\$0.00
Annuity Total:						\$16,085.16	\$48,255.48

Grand Total		
Products and Services Subtotal:		\$145,400.67
Grand Total:		\$145,400.67

Services Statement of Work

Communication & Network Services - Unified Communications Implementation Tasks and Activities

- 1 Plan
 - 1.1 Implementation Planning
 - 1.1.1 Review and validation of the project implementation strategy, documentation and desired outcomes
 - 1.1.2 Communications Manager data gathering including dial plan, class of service (CoS), user/phone spreadsheets and mobility requirements
 - 1.1.3 Unity Connection data gathering including CUCM integration
 - 1.1.4 Emergency Responder ("CER") data gathering including ELIN's, ERL's, etc.
 - 1.1.5 Unified Presence and Jabber data gathering
 - 1.1.6 Collaboration edge mobile and remote access data gathering
 - 1.1.7 Implementation plan (DVIP) creation and technical review
 - 2 Communications Manager Implementation
 - 2.1 Implementation Configuration
 - 2.1.1 Configure (2) UCS server(s), install VMware, provision storage and load OVAs
 - 2.1.2 Configure and update IOS on up to (12) voice gateway(s)
 - 2.1.3 CUCM configuration per implementation plan
 - 2.1.4 LDAP integration
 - 2.2 Physical Device Implementation
 - 2.2.1 Scan MAC addresses and Label (150) phones for deployment
 - 2.3 Appliance Build
 - 2.3.1 Base CUCM installation for publisher node
 - 2.3.2 CUCM installation of (1) subscriber node(s)
 - 3 Unity Connection Implementation
 - 3.1 Appliance Build
 - 3.1.1 Base CUCN publisher node installation
 - 3.1.2 CUCN subscriber node installation
 - 3.2 Implementation Configuration
 - 3.2.1 CUCN configuration per implementation plan
 - 3.2.2 Configure up to (150) voicemail boxes
 - 3.2.3 Unified Messaging configuration
 - 3.2.4 LDAP integration
 - 4 Cisco Instant Messenger and Presence Service Implementation
 - 4.1 Appliance Build
 - 4.1.1 Base CIM&P publisher node installation
 - 4.1.2 CIM&P subscriber node installation
 - 4.2 Implementation Configuration
 - 4.2.1 CIM&P configuration per implementation plan
 - 4.2.2 Configuration of up to (150) presence users
 - 4.2.3 Installation of up to (4) Jabber client(s)
 - 5 Cisco Emergency Responder Implementation
 - 5.1 Appliance Build
 - 5.1.1 Base CER publisher installation
 - 5.1.2 CER subscriber node installation
 - 5.2 Implementation Configuration
 - 5.2.1 CER configuration per implementation plan
 - 5.2.2 Configure up to (10) ERL/ELIN groups
 - 6 Validate
 - 6.1 System Cutover

- 6.1.1 Afterhours system cutover
- 6.1.2 Execution of test plan following cutover
- 7 Support
 - 7.1 Knowledge Transfer
 - 7.1.1 Provide up to (4) end user training classes, for up to 15 per class
 - 7.1.2 Provide up to (8) hours of system administrator knowledge transfer
 - 7.2 Support
 - 7.2.1 Provide up to (8) hours of day-1 support either onsite or remote

Communication & Network Services - Collaboration Edge & Video Tasks and Activities

- 1 Plan
 - 1.1 Implementation Planning
 - 1.1.1 Implementation plan (DVIP) creation and technical review
 - 1.1.2 Expressway firewall traversal design
- 2 Collaboration Edge & Video Implementation
 - 2.1 Appliance Build
 - 2.1.1 Deploy (2) Expressway virtual appliances
 - 2.2 Implementation Configuration
 - 2.2.1 Apply base configuration for (2) Expressway server(s)
 - 2.2.2 Configuration of Mobile and Remote Access (MRA) feature set

Deliverables

- Implementation Plan
- As Built Document
- Device Configuration File
- Training Material

Project Management

The assigned Logicalis Project Manager will be responsible for providing the following services:

Project Management (*Medium Rigor*)

Planning

- Project kick-off call agenda & notes
- Project kick-off call facilitation
- Identify project team and define roles & responsibilities
- Resource Scheduling
- Project Work Breakdown Structure (WBS) & Gantt creation
- Supplemental project information management

Execution

- Product tracking, if applicable
- Project status call agenda & notes
- Weekly project status call facilitation
- Weekly project status report, consisting of:
 - 1. Overall Health Status
 - 2. Schedule, Risk & Budget Key Performance Indicator (KPI) Reporting
 - 3. Percentage Complete
 - 4. Project Phase
 - 5. High Level Accomplishments
 - 6. Current Activities / Upcoming Activities
 - 7. Past Due Activities

8. Project Issues

9. Financial & Hours Summary, applicable to T&M projects

- Resource management & allocation
- Project WBS & milestone management
- Project escalations

Monitoring & Controlling

- Project Deliverable review and delivery, as applicable
- Scope management
- Document Project Change Requests (PCRs), if applicable
- Timeline & budget monitoring
- Project performance measurement
- Risk monitoring

Closing

- Project closure call
- Project Closure and Acceptance processing

Terms and Conditions

Terms Applicable to All Sales

1. In the event Customer chooses to lease the Products and/or Services from a third party leasing company, Customer remains liable for payment to Logicalis for all Products and/or Services purchased until Logicalis receives payment from such leasing company.
2. All items not specifically included in this document are out of scope.
3. Prices are valid for 30 days from date of the document unless otherwise stated.
4. The information in this document is considered proprietary and confidential to Logicalis. By acceptance of this Quotation, Customer agrees to maintain this confidentiality and use such information for internal purposes only.

Terms Applicable for Product Sales

1. Logicalis' Terms and Conditions of Sale, found at us.logicalis.com/tcsales, are incorporated herein by reference.
2. Any variation in quantity or requested delivery may result in price changes.
3. Prices are subject to change without notice in the event the Product's manufacturer/distributor changes the price to Logicalis.
4. Shipping and taxes are added at time of invoice. Shipping charges are subject to handling fees for specifying carriers and same day shipments.
5. Logicalis collaborates with the OEM/distributor to schedule delivery to Customer's loading dock; inside delivery is available upon request and may increase the cost of delivery.
6. To the extent this Quotation includes Cisco Cloud Services, the following link shall apply: www.cisco.com/c/en/us/about/legal/cloud-and-software/cloud-terms.html. "Cisco Cloud Services" shall mean any of the offerings described on the aforementioned link. If Customer does not issue a purchase order to Logicalis or otherwise accept a Logicalis quotation to renew such Cisco Cloud Services, or does not otherwise provide written notice of non-renewal, at least forty-five (45) days prior to the end of the then-current subscription term thereof, then the Cisco Cloud Services shall automatically renew and Customer agrees to pay Logicalis for such renewed subscription term at the rates charged by Logicalis therefor.

Terms Applicable for Services Sales

1. Logicalis' Terms and Conditions of Sale, found at us.logicalis.com/tcsales, are incorporated herein by reference.
2. In the event Customer reschedules delivery of Services within fourteen (14) calendar days of a scheduled delivery date, Logicalis reserves the right to charge Customer \$1600 per day for each scheduled resource, plus any additional travel or other out of pocket expenses incurred as a result of the delay.
3. General customer responsibilities, project assumptions, change management processes, and other terms applicable to the delivery and receipt of services (as applicable to this Quotation), found at us.logicalis.com/gcr, are incorporated herein by reference.
4. Unless otherwise mutually agreed upon, reasonable travel expenses will be tracked separately and billed directly to Customer. Travel expenses will include cost incurred from travel (airfare, rental car, mileage, tolls and lodging). Meals, if any, will be billed at the per diem rate of \$65.

Quotation Acceptance

By signing below, the undersigned accepts this offer and confirms that he/she is authorized to purchase these items on behalf of Customer. This offer may be accepted by purchase order or other acknowledgement of acceptance, including, without limitation, by signing this document. Any reference to a Customer's Purchase Order or P.O. number does not indicate Logicalis' acceptance of terms and conditions referenced on/attached to any such P.O.

Accepted By:
City of Rocky River

Accepted By:
Logicalis, Inc.

Signature	Signature
Printed Name	Printed Name
Title	Title
Date	Date

© 2021 Logicalis, Inc. All trademarks are acknowledged. All rights reserved.